

Upscale & Beyond 24 Months Sales

Customer	24 Month Sales	Address	City	State	Zip	Phone	Rep of Record	Territory
American Home Supply		Po Box 1114, 961 S. 3rd St	Louisville	KY	40201	(502)584-4152	Meyer, Jan	
Anchor House Antiques		1537 Berry Blvd	Louisville	KY	40215	(502)361-8265	Meyer, Jan	
Anchorage Country Store		1404 Evergreen Rd	Anchorage	KY	40223	(502)245-2954	Meyer, Jan	
Angel Place	\$226.20	410 W. Chestnut St. Ste. 900	Louisville	KY	40202	(502)581-0658	Gough, Bing	
Bacon's-Mcaplin's-Roots		3600 Bardstown Rd	Louisville	KY	40218	(502)456-4000	Meyer, Jan	
Baptist East Hosp Gift Shop	\$9,850.78	4000 Kresge Way	Louisville	KY	40207	(502)897-8174	Gough, Bing	
Ben Franklin Crafts	\$504.90	11804 Shelbyville Rd.	Louisville	KY	40243		Gough, Bing	
Bittner's li		236 Holiday Manor Center	Louisville	KY	40222	(502)425-4555	Meyer, Jan	
Boisclair Inc.		7628 Deer Meadow Dr.	Louisville	KY	40241	(502)897-6432	Meyer, Jan	
Butler's Barrow		3748 Lexington Rd	Louisville	KY	40207	(502)893-5003	Meyer, Jan	
Campbell's Gourment Cottage		127 North Sherrin Ave	Louisville	KY	40207	(502)893-6700	Meyer, Jan	
Caritas Medical Center GS	\$4,496.00	1850 Bluegrass Ave.	Louisville	KY	40215	(502)361-6746	Gough, Bing	
Carolyn's		10304 Shelbyville Rd	Louisville	KY	40223	(502)426-4000	Meyer, Jan	
Celebrations	\$923.00	3632 Brownsboro Rd.	Louisville	KY	40207		Gough, Bing	
Cellar Creations		6801 Rock Hollow Drive	Louisville	KY	40219	(502)968-8580	Meyer, Jan	
Charmar Galleries Ltd		2005 Frankfort Ave	Louisville	KY	40206	(502)897-5565	Meyer, Jan	
Cobblestone	\$1,969.67	6752 Bardstown Rd.	Louisville	KY	40291	(502)231-3111	Gough, Bing	
Coffee Beanery Ltd		1845 Plantside Drive, Suite I	Louisville	KY	40299	(502)426-8655	Meyer, Jan	
Cookies By Design		227 Whittington Pl	Louisville	KY	40222	(502)589-6161	Meyer, Jan	
Country Frills	\$23,713.00	7909 Mackie Ln.	Louisville	KY	40214	(502)473-7540	Gough, Bing	
Dee's Crafts & Framing	\$1,443.50	5005-A Shelbyville Rd.	Louisville	KY	40207	(502)896-6755	Gough, Bing	
Dennis Tapp & Associates	\$571.00	9800 Shelbyville Rd	Louisville	KY	40228	(502)459-8277	Meyer, Jan	
Dolfinger's	\$20.00	3748 Lexington Rd	Louisville	KY	40207	(502)893-3634	Meyer, Jan	
East End Rental Inc/Heirlooms		12312 Shelbyville Rd	Louisville	KY	40243	(502)245-9966	Meyer, Jan	
Elite Party Sales, Inc		10201 Bunsen Way, Po Box 99513	Louisville	KY	40299	(502)491-2127	Meyer, Jan	
Ellenby's Interiors		3617 Lexington Rd	Louisville	KY	40207	(502)893-9355	Meyer, Jan	
Etcetera		Holiday Manor Center	Louisville	KY	40222	(502)425-9277	Meyer, Jan	
Ewald Associates/ C.L. Vogt		31 River Hill Rd	Louisville	KY	40207	(502)896-1479	Meyer, Jan	
Expressions Of Louisville		296 Hurstborne	Louisville	KY	40222	(502)339-7070	Meyer, Jan	
Fashion Shop	\$38,374.80	11008 Decimal Dr.	Jeffersontown	KY	40299	(502)267-5415	Gough, Bing	
Fashion Shop	\$15,472.80	11008 Decimal Dr.	Jeffersontown	KY	40299	(502)267-5415	Gough, Bing	
Giffers		707 Lyndon Lane	Louisville	KY	40222	(502)425-9440	Meyer, Jan	
Gifts To Go		131 North Sherrin Ave	Louisville	KY	40207	(502)897-5750	Meyer, Jan	
Ginny's Hallmark	\$17,822.40	11800 Shelbyville Rd.	Middletown	KY	40243	(502)245-9710	Gough, Bing	
Ginny's Hallmark #1	\$6,926.50	291 N. Hubbard Lane Suite B49	Louisville	KY	40207	(502)893-0875	Gough, Bing	
Ginny's Hallmark #10		11800 Shelbyville Rd.	Middletown	KY	40243	(502)245-9710	Meyer, Jan	
Ginny's Hallmark #2		806 Eastern Parkway	Louisville	KY	40217	(502)636-5884	Meyer, Jan	
Ginny's Hallmark #3	\$49.50	6901 Dixie Highway	Louisville	KY	40258	(502)935-3464	Gough, Bing	
Ginny's Hallmark #6		5000 Shelbyville Rd	Louisville	KY	40207	(502)893-2239	Meyer, Jan	
Ginny's Hallmark #8		115 Louisville Galleria	Louisville	KY	40202	(502)589-9356	Meyer, Jan	
Ginny's Hallmark #9		11336 Preston Highway	Louisville	KY	40229	(502)964-6500	Meyer, Jan	
Ginny's Hallmark-office	\$6,088.80	11800 Shelbyville Rd.	Louisville	KY	40243	(502)896-1062	Gough, Bing	

Gloria Jeans Coffee, Roam Ent		4530 Bishop Ln #	Louisville	KY	40218	(502)456-5282	Meyer, Jan	
Greenery		2243 Hikes Lane	Louisville	KY	40219	(502)459-1286	Meyer, Jan	
Grundy's		2868 Frankfort	Louisville	KY	40206	(502)893-5989	Meyer, Jan	
Hawley-Cooke Booksellers	\$636.48	2646 Frankfort Ave.	Louisville	KY	40206	(502)893-0133	Gough, Bing	
Heirlooms	\$1,093.08	14608 Woodstream Place	Louisville	KY	40245	(502)245-0060	Meyer, Jan	
Here & Now		2001 Frankfort	St Matthews	KY	40206	(502)895-1896	Meyer, Jan	
Housewares Plus		275 Galleria	Louisville	KY	40202	(502)581-9197	Meyer, Jan	
Hubbach In Kentucky		324 W. Main St	Louisville	KY	40202	(502)583-2713	Meyer, Jan	
J.D.Becker	\$2,424.00	7517 Outer Loop Dr.	Louisville	KY	40228	(502)239-6037	Gough, Bing	
Jenkins Eliason Interiors		1219 S. 4th Ave	Louisville	KY	40203	(502)636-3845	Meyer, Jan	
Jewish Hospital Guild Gift Sho	\$1,691.00	217 E. Chestnut St	Louisville	KY	40202	(502)587-4250	Gough, Bing	
John Conti		4023 Bardstown Rd	Louisville	KY	40218	(502)499-8600	Meyer, Jan	
Karen's Crafts & Gifts	\$588.60	1245 Hurstbourne	Louisville	KY	40222	(502)425-3310	Meyer, Jan	
Karen's Gifts	\$23,552.29	1245 S. Hurstbourne Pkwy	Louisville	KY	40222	(502)425-3310	Gough, Bing	
Kentucky Center For Arts		5 Riverfront Plaza	Louisville	KY	40202	(502)562-0165	Meyer, Jan	
Kinnaird & Francke		5600 Poplar Rd	Louisville	KY	40228	(502)897-6432	Meyer, Jan	
Kitty's Plants & Produce	\$3,514.80	8708 Brownsboro RD.	Louisville	KY	40241	(502)425-2698	Gough, Bing	
Klauser-Cooperage Gallery		271 Louisville Galleria	Louisville	KY	40202	(502)584-6400	Meyer, Jan	
Korfbage Landscape & Design		9611 Taylorville Rd	Louisville	KY	40299		Meyer, Jan	
Kosar Children's Hosp. G. S.	\$1,736.00	231 E. Chestnut St.	Louisville	KY	40202	(502)629-6120	Gough, Bing	
Ladybug's Picnic		141 N Sherrin	St Matthews	KY	40207	(502)893-1935	Meyer, Jan	
Lampmaker (The)		3718 Lexington Rd	St. Matthews	KY	40207	(502)896-2899	Meyer, Jan	
Laurens Hallmark	\$19.00	9108 Taylorsville Rd.	Louisville	KY	40299		Gough, Bing	
Lemon & Son		400 W. Market	Louisville	KY	40202	(502)584-6107	Meyer, Jan	
Liquor Outlet	\$1,473.00	1800 S. Hurstbourne Pkwy.	Louisville	KY	40220	(502)491-0753	Gough, Bing	
Lisa's Tea Treasures	\$703.75	145 Chenoweth Ln	Louisville	KY	40207	(502)589-7907	Meyer, Jan	
London House		414 Baxter Ave	Louisville	KY	40204	(502)584-4445	Meyer, Jan	
M T's Hallmark Shoppe		673 Fourth St	Louisville	KY	40222	(502)561-0483	Meyer, Jan	
Main Street Antiques & Compan		11418 Main St	Middletown	KY	40243	(502)245-1569	Meyer, Jan	
Mark's Hallmark-Crown		Mid City Mall-	Louisville	KY	40204	(502)456-4550	Meyer, Jan	
Miller's Fancy Bath		109 Hurstbourne Lane	Louisville	KY	40222	(502)426-3330	Meyer, Jan	
Mimi's Hallmark	\$631.50	9226 Westport Rd.	Louisville	KY	40242	(502)425-7500	Gough, Bing	
Mole Hole		5000 Shelbyvil	St Matthews	KY	40207	(502)893-6653	Meyer, Jan	
Mole Hole Of Louisville		174 N. Hurstbourne Ln	Louisville	KY	40222	(502)425-8006	Meyer, Jan	
Nanz & Kraft Florist		141 Breckenridge Ln	Louisville	KY	40207	(502)897-6551	Meyer, Jan	
Nature's Magic Herb &		2018 Brownsbor	St Matthews	KY	40206	(502)895-5848	Meyer, Jan	
Norton Hosp. Gift Shop	\$186.00	211 E. Jacob St.	Louisville	KY	40202		Minella, Sal	
Our Place Floral, Gar		10215 Watterso	Jeffers town	KY	40299	(502)266-5540	Meyer, Jan	
Papers Unique & Gifts		141 North Sherrin Ave	Louisville	KY	40207	(502)897-3631	Meyer, Jan	
Pavilion Gift Shop	\$4,271.00	315 E. Broadway	Louisville	KY	40202	(502)629-2200	Gough, Bing	
Persimmon Tree Galler		3936 Chenoweth	St Matthews	KY	40207	(502)899-7117	Meyer, Jan	
Person-Ettes By Lynne		2507 Tuckaho R	St Matthews	KY	40207	(502)897-1124	Meyer, Jan	
Pettymark		7900 Shelbyville Rd 21 Oxmoor Center	Louisville	KY	40222	(502)426-3258	Meyer, Jan	
Phoenix Interiors		509 Barret Ave	Louisville	KY	40204	(502)585-4588	Meyer, Jan	
Plant Kingdom	\$1,327.23	4101 Westport Rd.	Louisville	KY	40207	(502)893-7333	Gough, Bing	

Rita'N Peggy's		3935 Chenoweth Square	Louisville	KY	40207	(502)893-9444	Meyer, Jan	
Rolling Pin Kitchen Emporium		7900 Shelbyville Rd	Louisville	KY	40221		Meyer, Jan	
Scarlets Fever & Rhet		2026 Brownsbor	St Matthews	KY	40206	(502)893-1959	Meyer, Jan	
St Anthony Medical Center--Gif		1313 St Anthony Rd	Louisville	KY	40204	(502)627-1787	Meyer, Jan	
Teacher's Are Special	\$1,308.06	2407 Marymount Ct	Louisville	KY	40242	(502)426-4182	Meyer, Jan	
Third Street Stuff		5000 Shelbyvil	St Matthews	KY	40207	(502)893-8698	Meyer, Jan	
Watermark Gallery	\$542.00	131 St. Mathews Ave.	Louisville	KY	40207	(502)721-9282	Gough, Bing	
Whatnot Shop	\$44,492.00	4801 Outer Loop-642	Louisville	KY	40219	(502)964-4210	Gough, Bing	
Wicks n Sticks	\$5,315.00	7900 Shelbyville Rd.	Louisville	KY	40222	(502)425-4252	Gough, Bing	
Wicks' N Sticks	\$9,808.00	Jefferson Mall 4801 Outer Loop 660	Louisville	KY	40219	(502)968-5500	Gough, Bing	
Willow & Ivy Inc		307 Windover Ave	Louisville	KY	40207		Meyer, Jan	
Yester Year, Inc		7902 La Grange	Louisville	KY	40222	(502)426-1500	Meyer, Jan	

03/18/02

\$233,765.64

Sales represent the past 24 Months for all manufacturer