

Upscale & Beyond

Writing Representative Sales by Manufacturer

For POs Written Between: 01/01/01 and 12/31/01

Representative					
Account, House	Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
	Aimee's Designs	01/18/02	1	0.7%	\$966.00
	Alan's Really Cool St	02/28/02	61	54.5%	\$72,412.40
	Amazon Sisters	08/17/01	1	0.1%	\$126.00
	Arriaga Designs	06/24/01	3	1.0%	\$1,284.00
	Asian Atlantic	06/21/01	1	0.3%	\$367.25
	Backstreet Baskets	12/02/01	1	25.2%	\$33,453.00
	Bartlington Manor	05/20/01	1	0.1%	\$190.00
	Bombay Duck	09/21/01	1	0.3%	\$333.50
	Brown Skin Girl	08/17/01	1	0.3%	\$376.50
	Carol's Corny Daugh	12/29/01	8	3.2%	\$4,263.23
	Cheap But Bad	08/22/01	1	0.0%	\$0.00
	CSI	05/17/01	1	0.2%	\$275.50
	Designs by Diencha	04/17/01	2	0.2%	\$314.00
	Fine Art	10/12/01	1	0.3%	\$334.00
	Fits and Slits	01/31/01	2	0.9%	\$1,238.00
	Hi Heeled Boys	12/30/01	12	7.4%	\$9,847.40
	IF Productions	01/14/01	1	0.1%	\$150.00
	Ladie & Friends, Inc.	04/16/01	1	0.1%	\$112.00
	Maison de Vie	03/16/01	1	0.1%	\$195.50
	Midnight Inspiration	03/18/01	1	0.1%	\$164.25
	Renoir Designs	06/21/01	1	0.4%	\$470.00
	So It Don't Sell	03/17/01	1	0.2%	\$330.00
	SRH Products	08/22/01	2	0.2%	\$315.00
	Trejour Company	08/17/01	3	0.4%	\$515.00
	Village Iron	03/18/01	2	0.2%	\$233.16
	We Believe in Santa	01/26/02	18	3.4%	\$4,516.00
Sum of Rep Sales			129		\$132,781.69

For POs Written Between: 01/01/01 and 12/31/01

Representative	Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
Daye, Sunny	Cheap But Bad	09/16/01	1	100.0%	\$764.86
Sum of Rep Sales			1		\$764.86

For POs Written Between: 01/01/01 and 12/31/01

Representative					
	Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
Gough, Bing	Aimsley Dunbar	10/16/01	1	0.2%	\$4,453.00
	Alan's Really Cool St	02/28/02	1001	79.7%	\$2,167,219.12
	Amazon Sisters	10/11/01	4	0.0%	\$848.00
	Arriaga Designs	02/07/01	2	0.0%	\$510.00
	Asian Atlantic	06/24/01	3	0.0%	\$498.50
	Aspen to Arkansas	10/11/01	31	0.4%	\$10,031.00
	Bartlington Manor	05/07/01	2	0.0%	\$354.00
	Bomar Industries	01/11/02	2	0.0%	\$393.76
	Bombay Duck	10/12/01	1	0.0%	\$250.50
	Brown Skin Girl	10/16/01	2	0.0%	\$772.75
	Carol's Corny Daugh	02/27/02	250	10.0%	\$271,305.87
	Carrington Collectibl	05/02/01	1	0.0%	\$328.50
	Cheap But Bad	02/27/02	26	1.2%	\$32,411.72
	Copper Canyon	07/22/01	2	0.0%	\$776.00
	CSI	12/29/01	8	0.1%	\$2,903.90
	Definitely Different	03/17/01	3	0.0%	\$470.00
	Fits and Slits	05/03/01	8	0.2%	\$4,187.00
	GCA International	06/24/01	11	0.1%	\$2,175.44
	Heritage Handsets	03/22/01	5	0.1%	\$1,864.10
	Hi Heeled Boys	02/27/02	575	6.8%	\$185,162.94
	Honey & Me	05/14/01	16	0.2%	\$4,132.85
	IF Productions	03/20/01	4	0.0%	\$1,294.00
	Joseph Warren Mille	01/20/01	1	0.0%	\$264.40
	Keep Chucking Truc	01/24/01	1	0.0%	\$198.60
	Ladie & Friends, Inc.	06/22/01	3	0.0%	\$1,265.25
	Lin-Luck Corp	11/01/01	3	0.0%	\$663.25
	Loveable & Cool	11/02/01	2	0.0%	\$234.60
	Maison de Vie	01/16/02	2	0.0%	\$691.00
	Midnight Inspiration	08/11/01	6	0.1%	\$1,535.60
	Red Door Ceramics	11/01/01	3	0.0%	\$242.50
	Renoir Designs	08/11/01	20	0.3%	\$9,334.61
	Trejour Company	11/30/01	10	0.1%	\$2,030.00
	Village Iron	08/20/01	4	0.0%	\$274.40
	We Believe in Santa	01/01/02	32	0.3%	\$9,436.00
Sum of Rep Sales			2045		\$2,718,513.16

For POs Written Between: 01/01/01 and 12/31/01

Representative

Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
Luyah, Halle				
Aimee's Designs	03/13/02	3	0.1%	\$2,110.00
Aimsley Dunbar	11/04/01	2	0.0%	\$225.00
Alan's Really Cool St	02/28/02	909	57.9%	\$1,658,173.90
Amazon Sisters	01/06/02	8	0.1%	\$2,877.80
Arriaga Designs	03/17/01	6	0.0%	\$954.00
Asian Atlantic	12/28/01	8	0.1%	\$3,076.50
Aspen to Arkansas	11/06/01	25	0.2%	\$6,525.40
Bartlington Manor	07/06/01	7	0.0%	\$1,226.00
Bombay Duck	10/12/01	1	0.0%	\$184.00
Brown Skin Girl	10/26/01	10	0.1%	\$1,756.25
Carol's Corny Daugh	02/27/02	523	17.5%	\$502,353.36
Carrington Collectibl	10/31/01	9	0.1%	\$2,526.75
Cheap But Bad	02/25/02	38	1.2%	\$33,982.05
CSI	01/12/02	7	0.2%	\$5,376.50
D & D Creations	03/09/02	1	0.0%	\$414.00
D'Artagnan	03/08/01	6	0.0%	\$720.90
Definitely Different	03/17/01	1	0.0%	\$155.75
Fine Art	02/02/02	7	0.2%	\$5,074.00
Fits and Slits	07/06/01	14	0.4%	\$12,398.50
GCA International	02/28/02	20	0.2%	\$4,875.67
Heritage Handsets	05/15/01	6	0.1%	\$1,925.75
Hi Heeled Boys	02/27/02	1168	12.7%	\$363,949.05
Honeybourne Hollow	11/22/01	2	0.0%	\$1,141.50
IF Productions	06/14/01	6	0.1%	\$1,435.30
Joseph Warren Mille	03/17/01	5	0.0%	\$1,278.30
Keep Chucking Truc	02/28/02	2	0.0%	\$551.78
Ladie & Friends, Inc.	06/21/01	1	0.0%	\$175.50
Lin-Luck Corp	10/11/01	4	0.0%	\$1,104.00
Loveable & Cool	12/21/01	15	0.1%	\$1,579.57
Maison de Vie	08/17/01	4	0.0%	\$769.75
Midnight Inspiration	02/25/02	12	0.1%	\$3,029.15
Mountain Country Sc	10/01/01	1	0.0%	\$691.25
My Sweet Dreams	10/12/01	2	0.0%	\$555.00
Oenophilia	12/21/01	3	0.0%	\$1,071.45
Poppie's Cookies	01/20/02	3	2.7%	\$78,001.76
Renoir Designs	12/30/01	21	0.3%	\$8,225.31
Robert Grace	02/24/02	1	0.0%	\$651.00
So It Don't Sell	03/16/01	1	0.0%	\$570.00
SRH Products	08/22/01	1	0.0%	\$175.00
Stalone	02/26/02	85	4.4%	\$126,564.69
Too Slick Toy Comp	03/09/02	3	0.0%	\$456.00
Trejour Company	12/29/01	23	0.2%	\$6,735.00
Usta Bee Hip	06/05/01	2	0.0%	\$90.00
Village Iron	04/17/01	3	0.0%	\$438.50
We Believe in Santa	02/24/02	57	0.6%	\$17,556.00
Sum of Rep Sales		3036		\$2,863,706.94

For POs Written Between: 01/01/01 and 12/31/01

Representative

Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
Meyer, Jan				
Alan's Really Cool St	03/09/02	4	91.6%	\$4,012.00
Arriaga Designs	04/10/01	1	2.5%	\$108.00
Aspen to Arkansas	03/01/02	1	6.0%	\$262.20
Sum of Rep Sales		6		\$4,382.20

For POs Written Between: 01/01/01 and 12/31/01

Representative

Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
Minella, Sal				
Alan's Really Cool St	02/28/02	207	95.7%	\$204,040.50
Arriaga Designs	06/05/01	13	1.5%	\$3,238.00
Bartlington Manor	03/26/01	1	0.1%	\$190.00
Fits and Slits	03/20/01	1	0.2%	\$445.50
GCA International	07/03/01	17	1.3%	\$2,872.49
Too Slick Toy Comp	03/02/01	1	0.1%	\$158.00
Usta Bee Hip	01/05/03	29	1.0%	\$2,229.00
Sum of Rep Sales		269		\$213,173.49

For POs Written Between: 01/01/01 and 12/31/01

Representative

Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
Raines, April				
Fits and Slits	01/05/02	63	99.4%	\$32,938.50
We Believe in Santa	06/25/01	1	0.6%	\$196.00
Sum of Rep Sales		64		\$33,134.50

For POs Written Between: 01/01/01 and 12/31/01

Representative

Manufacturer	Last Written	Total Orders	Percent of Total	Total PO Amt
Walker, Jay Carol's Corny Daugh	04/02/01	7	100.0%	\$20,567.62
Sum of Rep Sales		7		\$20,567.62

Upscale & Beyond

Writing Representative Sales by Manufacturer

For POs Written Between: 01/01/01 and 12/31/01

Grand Totals	Total Orders	Percent of Total	Total PO Amt
	5557	100.00%	\$5,987,024.46