

Upscale & Beyond
End of Month Manufacturer Summary
3/2002

Manufacturer	This Month		Year to Date		Percent Change	Total Last Year	
	Current	Last	Current	Last			
00 Alan	Sales:						
	Shipped:						
	Earned:						
Aimee's Designs	Sales:	\$1,776.00		\$14,079.00		\$3,076.00	
	Shipped:	\$777.00		\$4,949.00		\$1,054.00	
	Earned:	\$116.55		\$742.35		\$158.10	
Aimsley Dunbar	Sales:					\$4,678.00	
	Shipped:					\$215.00	
	Earned:					\$32.25	
Alan's Really Cool Stuff	Sales:	\$8.00	\$403,201.10	\$726,526.74	\$2,362,030.64	-69.24%	\$4,105,857.92
	Shipped:	\$167,432.72	\$154,408.30	\$464,820.14	\$495,568.92	-6.20%	\$2,160,119.06
	Earned:	\$16,212.79	\$14,111.95	\$41,066.47	\$43,265.81	-5.08%	\$182,901.65
Amazon Sisters	Sales:		\$669.80	\$334.00	\$669.80	-50.13%	\$3,851.80
	Shipped:		\$295.80		\$295.80		\$1,452.80
	Earned:		\$44.37		\$44.37		\$217.92
Arriaga Designs	Sales:		\$1,779.00		\$4,425.00		\$6,094.00
	Shipped:		\$1,127.00		\$2,653.00		\$5,168.00
	Earned:		\$169.05		\$397.95		\$775.20
Art Wear by Playa del Rey	Sales:						
	Shipped:						
	Earned:						
Asian Atlantic	Sales:						\$3,942.25
	Shipped:			\$436.00			\$2,771.25
	Earned:			\$65.40			\$415.69
Aspen to Arkansas	Sales:	\$34.00	\$4,520.85	\$34.00	\$5,189.85	-99.34%	\$16,818.60
	Shipped:	\$34.00	\$3,741.80	\$34.00	\$3,741.80	-99.09%	\$15,147.39
	Earned:	\$5.10	\$561.27	\$5.10	\$561.27	-99.09%	\$2,196.68
Backstreet Baskets	Sales:			\$180.00			\$33,453.00
	Shipped:						
	Earned:						
Bannisters for Barristers	Sales:						\$546.50
	Shipped:						\$81.98
	Earned:						
Bartlington Manor	Sales:		\$190.00		\$760.00		\$1,960.00
	Shipped:		\$380.00		\$570.00		\$734.00
	Earned:		\$57.00		\$81.61		\$106.21
Bomar Industries	Sales:			\$107.52			\$393.76
	Shipped:			\$161.28			\$233.04
	Earned:			\$24.19			\$34.96
Bombay Duck	Sales:						\$768.00
	Shipped:						\$635.50
	Earned:						\$95.33

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Boston International	Sales:						
	Shipped:						
	Earned:						
Brown Skin Girl	Sales:					\$2,905.50	
	Shipped:					\$2,905.50	
	Earned:					\$402.48	
Buffalo Jewelry	Sales:						
	Shipped:						
	Earned:						
Burns Quick Candles	Sales:						
	Shipped:						
	Earned:						
Canus Import Export (Pers	Sales:	\$0.00		\$0.00			
	Shipped:						
	Earned:						
Carol's Corny Daughter	Sales:		\$69,595.74	\$68,543.84	\$258,637.93	-73.50%	\$798,490.09
	Shipped:	\$1,030.07	\$13,756.18	\$20,319.33	\$38,650.92	-47.43%	\$663,766.49
	Earned:	\$51.50	\$687.81	\$1,015.97	\$1,932.55	-47.43%	\$36,699.26
Carrington Collectibles	Sales:		\$800.00		\$800.00		\$2,855.25
	Shipped:		\$537.00		\$537.00		\$2,557.85
	Earned:		\$80.55		\$80.55		\$383.68
Century/Creative Card	Sales:						
	Shipped:						
	Earned:						
Cheap But Bad	Sales:			\$25,014.09	\$20,143.18	24.18%	\$67,158.63
	Shipped:	\$2,689.00	\$14,863.10	\$9,335.72	\$20,631.50	-54.75%	\$44,244.74
	Earned:	\$268.90	\$828.00	\$856.73	\$1,282.12	-33.18%	\$2,668.76
Copper Canyon	Sales:						\$776.00
	Shipped:						
	Earned:						
Creative Lifestyles	Sales:						
	Shipped:						
	Earned:						
CSI	Sales:			\$1,325.50	\$367.00	261.17%	\$8,555.90
	Shipped:						\$7,942.40
	Earned:						\$1,191.36
D & D Creations	Sales:	\$0.00		\$0.00			\$414.00
	Shipped:						
	Earned:						
D'Artagnan	Sales:		\$71.80		\$720.90		\$720.90
	Shipped:						\$417.50
	Earned:						\$62.63
Definitely Different	Sales:		\$311.75		\$625.75		\$625.75
	Shipped:		\$155.00		\$155.00		\$310.75
	Earned:		\$23.25		\$23.25		\$46.61

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Desert Sandscapes	Sales:					
	Shipped:					
	Earned:					
Designs by Diencha	Sales:			\$200.00		\$314.00
	Shipped:			\$220.00		\$334.00
	Earned:			\$33.00		\$51.00
Duit Tuit	Sales:					
	Shipped:					
	Earned:					
Fine Art	Sales:	\$1,354.00	\$1,623.00	\$1,703.00	-4.70%	\$5,408.00
	Shipped:					\$5,079.00
	Earned:					\$761.85
Fits and Slits	Sales:	\$2,581.00	\$180.00	\$28,085.50	-99.36%	\$51,207.50
	Shipped:	\$4,617.00		\$12,918.25		\$17,072.00
	Earned:	\$646.38		\$1,808.56		\$2,390.08
GCA International	Sales:	\$2,118.21	\$1,005.00	\$2,118.21	-52.55%	\$9,923.60
	Shipped:	\$350.20		\$350.20		\$350.20
	Earned:	\$52.53		\$52.53		\$52.53
Heritage Handsets	Sales:	\$2,137.10		\$2,855.60		\$3,789.85
	Shipped:	\$840.50		\$1,127.75		\$3,615.00
	Earned:	\$121.80		\$164.89		\$537.98
Hi Heeled Boys	Sales:	\$64,516.63	\$62,917.94	\$198,078.40	-68.24%	\$558,959.39
	Shipped:	\$149.90	\$50,346.17	\$9,569.50	-90.77%	\$469,399.21
	Earned:	\$13.49	\$4,270.62	\$861.26	-90.51%	\$40,675.49
Honey & Me	Sales:	\$1,924.65		\$2,410.90		\$4,132.85
	Shipped:	\$583.65		\$583.65		\$1,465.85
	Earned:	\$87.55		\$87.55		\$219.88
Honeybourne Hollow by Fit	Sales:					\$1,141.50
	Shipped:					\$390.50
	Earned:					\$35.15
IF Productions	Sales:	\$1,397.80		\$2,428.70		\$2,879.30
	Shipped:	\$100.00		\$754.00		\$1,627.90
	Earned:	\$15.00		\$113.10		\$244.19
Joseph Warren Miller	Sales:	\$447.90		\$1,542.70		\$1,542.70
	Shipped:					
	Earned:					
Keep Chucking Trucking I	Sales:		\$786.00	\$750.38	4.75%	\$750.38
	Shipped:		\$58.21	\$162.21		\$243.98
	Earned:		\$5.84	\$21.44		\$33.70
Kind Regards	Sales:					
	Shipped:					
	Earned:					
Ladie & Friends, Inc.	Sales:					\$1,552.75
	Shipped:					\$1,504.25
	Earned:					\$216.86

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Lazart	Sales:					
	Shipped:					
	Earned:					
Lin-Luck Corp	Sales:					\$1,767.25
	Shipped:					\$1,527.00
	Earned:					\$229.05
Loveable & Cool	Sales:					\$1,814.17
	Shipped:		\$57.00			\$1,817.63
	Earned:		\$8.55			\$272.64
Lyon Company	Sales:					
	Shipped:					
	Earned:					
M. Cornell Importers/ Inc.	Sales:					
	Shipped:					
	Earned:					
Maison de Vie	Sales:	\$642.75	\$888.00	\$642.75	38.16%	\$1,656.25
	Shipped:					\$1,782.75
	Earned:					\$267.41
Malden	Sales:					
	Shipped:					
	Earned:					
Mark Feldstein & Associat	Sales:					
	Shipped:					
	Earned:					
Michel Studio	Sales:					
	Shipped:					
	Earned:					
Midnight Inspiration	Sales:	\$1,152.40	\$1,397.30	\$1,848.85	-24.42%	\$4,729.00
	Shipped:	\$253.85		\$696.45		\$2,796.80
	Earned:	\$28.94		\$95.33		\$410.38
Mississippi River Trading	Sales:					
	Shipped:					
	Earned:					
Mountain Country Scents	Sales:					\$691.25
	Shipped:					\$691.25
	Earned:					\$103.69
My Sweet Dreams	Sales:					\$555.00
	Shipped:					
	Earned:					
Oenophilia	Sales:					\$1,071.45
	Shipped:		\$358.25			\$643.20
	Earned:		\$46.24			\$81.02
Poppie's Cookies	Sales:		\$88.00			\$78,001.76
	Shipped:					\$6,678.00
	Earned:					\$1,001.70

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Pusers Country Candles	Sales:					
	Shipped:					
	Earned:					
Quick's Candies	Sales:		\$112.32			
	Shipped:					
	Earned:					
Red Door Ceramics	Sales:					\$242.50
	Shipped:					\$242.50
	Earned:					\$36.38
Renoir Designs	Sales:	\$2,792.18		\$4,223.18		\$18,029.92
	Shipped:	\$848.25		\$1,240.26		\$15,896.94
	Earned:	\$84.83		\$124.03		\$1,589.69
Robert Grace	Sales:		\$5,580.00			\$651.00
	Shipped:					\$651.00
	Earned:					\$58.59
Shadow & Light/ Inc.	Sales:					
	Shipped:					
	Earned:					
Simson Giftware	Sales:					\$0.00
	Shipped:					\$0.00
	Earned:					\$0.00
So Be It	Sales:					
	Shipped:					
	Earned:					
So It Don't Sell	Sales:	\$900.00		\$900.00		\$900.00
	Shipped:					
	Earned:					
Special Thoughts	Sales:					
	Shipped:					
	Earned:					
SRH Products	Sales:					\$490.00
	Shipped:					
	Earned:					
Stalone	Sales:		\$58,171.86	\$118,625.67	-50.96%	\$126,564.69
	Shipped:	\$7,242.49		\$21,199.43		\$90,002.51
	Earned:	\$434.55		\$1,271.97		\$5,400.15
Stewart House	Sales:					
	Shipped:					
	Earned:					
Sunny's Snorting Works	Sales:		\$759.50			
	Shipped:			\$479.60		\$479.60
	Earned:			\$28.78		\$28.78
Swibco	Sales:					
	Shipped:					
	Earned:					

Manufacturer	This Month		Year to Date		Percent Change	Total Last Year	
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TJ Collections	Sales:						
	Shipped:						
	Earned:						
Too Slick Toy Company	Sales:	\$777.00	\$278.00	\$777.00	\$614.00	26.55%	\$614.00
	Shipped:		\$342.00		\$510.00		\$630.00
	Earned:		\$48.90		\$74.10		\$92.10
Trejour Company	Sales:				\$200.00		\$9,280.00
	Shipped:						\$9,035.00
	Earned:						\$1,355.25
Usta Bee Hip	Sales:		\$468.00		\$1,450.50		\$2,319.00
	Shipped:		\$397.50		\$397.50		\$1,659.00
	Earned:		\$59.63		\$59.63		\$248.85
Village Iron	Sales:		\$158.16		\$608.48		\$946.06
	Shipped:			\$946.06			
	Earned:			\$141.91			
We Believe in Santa	Sales:		\$5,950.00	\$1,654.00	\$7,060.00	-76.57%	\$31,704.00
	Shipped:		\$58.00	\$360.00	\$58.00	520.69%	\$26,672.00
	Earned:		\$8.00	\$60.01	\$8.00	650.32%	\$3,886.68

Report Totals	This Month		Year to Date		Percent Change	Total Last Year	
	Current	Last	Current	Last			
	Sales:	\$2,595.00	\$569,958.82	\$972,084.61	\$3,030,716.87	-67.93%	\$5,987,024.46
	Shipped:	\$172,112.69	\$255,302.00	\$511,346.28	\$707,192.87	-27.69%	\$3,572,508.84
	Earned:	\$16,668.33	\$22,427.80	\$44,894.18	\$60,684.06	-26.02%	\$288,751.77